



A CASE STUDY:

CITY OF DES MOINES

“Trinity provides mid-sized family offices with world-class real estate investment services right here in the Northwest.”

THE SITUATION

The City of Des Moines requested guidance in their talks with the Port of Seattle on the development of the 90-acre Des Moines Creek Business Park (DMCBP), one of the most significant projects the city had undertaken. There had also been tension between the two parties for the past decade over the proposed third runway.

WHAT WE DID

Trinity team members served as the city's real estate advisor for DMCBP, and also facilitated meetings and conversations between the city and the Port of Seattle to help both sides see the “bigger picture”.

THE OUTCOME

The City of Des Moines and the Port of Seattle were able to agree upon collaborative goals and a plan document for the Des Moines Creek Business Park. Both parties put the foundational pieces in place for the development, working together to achieve the common goal of revitalizing the DMCBP in an economically and environmentally viable way. Through a joint developer selection process Panattoni Development was selected to create the industrial and office park. The city retained our firm to continue the work on DMCBP, and expanded our role to other development-related projects throughout the city.

SERVICES Portfolio evaluation and development | Goal-setting | Investment strategy and implementation
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Institutional quarterly reporting | Family education and mentoring
